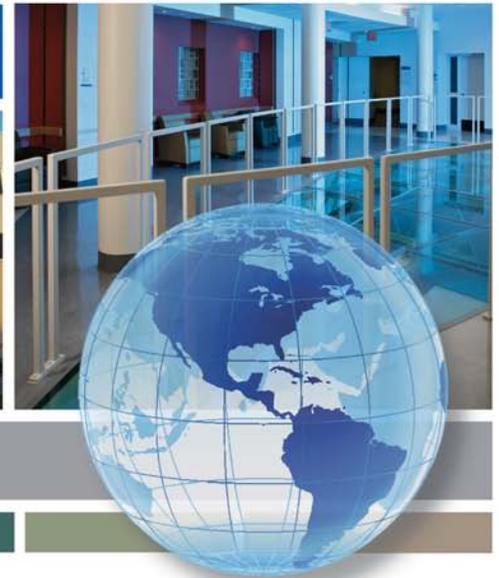


INSIDE MANAGEMENT



GLOBAL POSITIONING FOR A WORLD OF BUSINESS

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LeaderCORE™ has Successful Launch

This year, the School of Management launched an ambitious new leadership certificate program for MBA students called LeaderCORE™ (Certification of Readiness and Excellence).

LeaderCORE gives students the opportunity to study and navigate real-world business situations while developing a set of clearly identified management competencies that differentiate student accomplishments and lead to effective performance in the workplace (see diagram on page 2). About half of our first-year MBAs are enrolled in this challenging but rewarding program.

We have received an enormous amount of support already from staff, faculty, alumni and friends of the school in our pilot year, and we will continue to create additional opportunities for staff and faculty to take part. We are always looking for ways to improve the program and make it a better experience for students and everyone involved.

Last fall, LeaderCORE students participated in an assortment of co-curricular activities, including our Corporate Champions program, team activities, speaker series and leadership initiatives that were closely related to, and integrated with, their classroom learning experiences.

Students also met with their process coaches to discuss their personal development plans. Most coaches are School of Management staff members, with a few additional volunteers from UB Career Services and the Human Resources Office.

Upon returning from winter break in January, students participated in the LeaderCORE Assessment Center, where they underwent a variety of assessments to measure the baseline of their competencies as they relate to the LeaderCORE model. From the feedback

Continued on page 2

Commencement Questions?

Contact [Julie Kurdziel](#)
in the Graduate Programs Office for any information you may need about the ceremonies on May 13.

Tech Tips

By Julia Cohan

Web browsers have become our most useful computer tool. Often, critical information is only available through your browser. For example, you accessed this article using Internet Explorer, Firefox or Chrome. We receive emails which refer us to websites that contain much more information than the email message can convey. More than ever before, it is important to browse quickly and securely.

Three tips to increase the speed of your browser include removing tool-bars (such as Yahoo and Google), opening tabs instead of new windows and using Google Chrome. Web pages take longer to load graphics and other objects, so a simplified browser will be faster.

Security is always a concern. To protect your computer as much as possible, be critical before you click on every link. Early infections came from downloading infected files to your computer. We were convinced that as long as we did not click to download a file, we were safe.

Today, simply opening a hijacked Web page can infect your computer. Malicious code can remain undetected on trusted websites. There is a prevalent misconception that if your computer is compromised by malware, you failed to follow safe computing guidelines. The reality is that hackers are always one step ahead of the antivirus and security experts.

If you do a search and find yourself on a suspicious site, close your browser. When you open your browser again, delete temporary internet files and browsing history. I delete temporary files often. You can run an antivirus scan at any time. Also check your computer with Malwarebytes and Spybot Search and Destroy.

If you have any concerns, contact the IT staff. We will be able to assess whether your computer is compromised and remedy the situation.

LeaderCORE con't.

received through these activities, students are preparing individual competency action plans in the Leadership PACE (Personal Achievement through Competency Evaluation) course. They will be able to apply their plans in real-world business situations during their summer internships.

Next fall, second-year LeaderCORE students will continue honing their competencies by taking a new leadership development course taught by Paul Tesluk, who will be joining the School of Management as the Donald S.

Carmichael Professor of Organizational Behavior. The new course is designed to enhance the skills and competencies our MBAs identified while taking Leadership PACE.

With support from faculty and staff, external coaches and alumni, as well as curricular and co-curricular experiences, students will then prepare for certification during their final semester of the program.

To learn more, contact [Jill \(Phinney\) Illenz](#).

LeaderCORE focuses on core competencies considered vital by the business community for effective performance and successful leadership. These competencies are organized into three key leadership dimensions, with integrity as a unifying value.



Thanks again

Dean Arjang Assad is very pleased to announce that the School of Management and all of its undergraduate, master's and doctoral business programs have maintained their accreditation by AACSB International – The Association to Advance Collegiate Schools of Business. He and Brian Becker once again offer their sincere thanks to everyone who helped make February's site visit from AACSB such a successful endeavor. For more information, see the [AACSB news release](#).



New Staff Member Joins IT Department



Nick Battaglia joined the School of Management in March as a network administrator in the Office of Information Technology, the position previously held by Phyllis Rubino. His duties will include supporting and maintaining the computers and servers for the School of Management.

Nick received his bachelor's degree in management information systems from the Rochester Institute of Technology. He previously served as director of information technology at the Jacobs Neurological Institute, which is affiliated with UB.

In his spare time, Nick enjoys running, triathlons and basketball. He can be reached at ntbattag@buffalo.edu or 645-3210.

Spotlight on Graduate Programs Office

By Mary Dahl

"Unlike the other programs I've applied to, you deliver what you profess to deliver." A prospective MBA student recently expressed that to Dave Frasier, assistant dean and administrative director of graduate programs. Considering the scope of our programs and the enthusiasm of Dave and the rest of the staff, this is no surprise.

The Graduate Programs Office is probably best known as the place where our MBAs go for assistance. However, in addition to those 190 MBAs, the office also services nearly 150 master of science students, 65 doctoral students and 150 students in our international programs.

The staff works closely with all their students, handling marketing, recruitment, admissions, performance reviews and graduation. In addition to addressing student needs, the Graduate Programs Office produces the Executive and Lippes Speaker Series, case competitions, MBA Advantage and Country Forums.



As head of the Graduate Programs Office, Dave works hard to ensure exemplary customer service. If you've ever had the opportunity to interact with Dave on a student's behalf, you will know he does this fairly

and promptly. In addition to all of his other responsibilities, Dave is also an accomplished photographer, creating online albums of graduate events.



Jaimie Falzarano, assistant director, takes the applicants through the admissions process. She also works with doctoral students and supports the MBA recruiting activities. Jaime is involved in a big

way with the new HUB project until June.



Meghan (Wood) Felser, assistant director of admissions and marketing, handles MS in supply chains and MIS and MBA applicants for much of the U.S. and internationally. She

creates marketing plans for all MS level programming and drove the recent YouTube project for the Graduate Programs Office.



Jill (Phinney) Illenz, associate director of student services, is the academic advisor for MBA students, assisting them with course selection, scheduling and graduation certification. She supports other graduate events

and is heavily involved in the new Leader-CORE™ initiative.



Julie Kurdziel, assistant director of student services, is the MS programs advisor. She coordinates events as well, including case competitions, Country Forums, Conversations with Executives, speaker series and graduation. She

also works with the programs in Singapore and Amrita, India.



Ellen Murphy, admissions advisor, international programs, coordinates programs in Singapore and Amrita, India, and assists in other graduate office responsibilities.



Kathi Stange, administrative assistant, will be the first person you see when you enter the office. Her duties include helping students with their questions, handling incoming calls and other general office work.



Jennifer Tsutsui, assistant director of admissions and reporting, is the recruiter responsible for MS accounting and finance applicants and MBA applicants for territories that Meghan does not cover, although there is some overlap. Jennifer also handles the statistics for rankings on recruitment.

Visit either the Graduate Programs Office or their website and you will find a welcoming, informative environment that contributes to the friendly and professional atmosphere at the School of Management.

Calendar of Events

APRIL

April 8, *Credit-Bearing Internship Program and the Frank L. Ciminelli Family Career Resource Center Awards Reception*
4 to 5:30 p.m., South Lake Community Building. RSVP to [Mary Dahl](#).

April 9 and 10, *Free Tax Preparation* (for individuals and families with annual incomes below \$49,000)
10 a.m. to 4:30 p.m., 106 Jacobs (The John H. Shellum Room). Coordinated by Beta Alpha Psi.

April 12, *Coffee Cup Conversation* with Jennifer Blendowski, Senior Recruiter M&T Bank
6 to 7 p.m., 205 Alfiero. Coordinated by the Career Resource Center.

April 18, *Management Volunteer Program Awards Ceremony*
4 to 5 p.m., 106 Jacobs. Coordinated by the Career Resource Center.

April 27, *Panasci Technology Entrepreneurship Competition*, final round and awards
3 to 6 p.m., Jacobs Executive Development Center. Coordinated by the Center for Entrepreneurial Leadership.

April 27, *UB Distinguished Speaker Series: Craig Venter*, pioneering genomic researcher
8 p.m., Center for the Arts, North Campus. Sponsored by the UB Office of Special Events.

April 28, *Mentholatum Case Presentation*
6 to 9 p.m., Center for Tomorrow. Coordinated by Prof. Jain and the Graduate Programs Office.

MAY

May 2, *Core Program Open House*, Center for Entrepreneurial Leadership
5:30 to 8:30 p.m., Jacobs Executive Development Center, RSVP to mgt-cel@buffalo.edu.

May 6, *Annual School of Management Alumni Association Wine Tasting and Dinner*
6 p.m., Millennium Hotel Buffalo. [Register here](#).

May 13, *Commencement*
1 p.m., School of Management Undergraduate Ceremony, Alumni Arena
5 p.m., School of Management Graduate Ceremony, Alumni Arena

May 16 and 17, *Roswell Park's Save a Life at Lunch Program*
11:30 a.m. to 2 p.m., Roswell Park Cancer Institute. Transportation and a light lunch will be provided.

May 24, *Professional MBA Information Session*
5:30 to 7 p.m., 110 Jacobs. Coordinated by the Center for Executive Development.

SUMMER

June 8, *Core Graduation*, Center for Entrepreneurial Leadership, UB Center for Tomorrow

June 3, *UB Partners Day*
8 a.m. to 2 p.m., Buffalo Niagara Convention Center, Buffalo.

June 9, *J.P. Morgan Chase Corporate Challenge*
6:45 p.m., Delaware Park. Contact [Caitlin Logue](#) for more information.

July 11, *School of Management Alumni Association Golf Outing*
Time TBA, Westwood Country Club.

Check the "Events" tab on the School of Management's home page for more information.
UB Calendar of Events: <http://www.buffalo.edu/calendar/calendar>
Employee and Supervisor Development Opportunities: http://hr.buffalo.edu/files/phatfile/Training_Class_Alert.pdf
To submit information to the Inside Management calendar of events, contact [Jill \(Phinney\) Illenz](#).