2014 Schedule

Henry A. Panasci Technology Entrepreneurship Competition



CENTER FOR ENTREPRENEURIAL LEADERSHIP

Fall 2013

If interested in competing in the Panasci TEC, you are encouraged to attend one of the two information sessions listed below.

Oct. 2 Informational Session, 5-6 p.m., 103 Alfiero

Oct. 14 Informational Session, 5-6 p.m., 103 Alfiero

Work to develop your idea and build your team. Attend "In it to Win it" training sessions below and begin to prepare a draft written business plan.

'	
Oct. 24	"In it to Win it" Training: The Winning Pitch 5-6 p.m., 122 Jacobs
Nov. 7	"In it to Win it" Training: Business/Revenue Model Tips 5-6 p.m., 103 Alfiero
Nov. 11	Office Hours – Meet to discuss your idea and its potential. 3-7 p.m., UB STOR (1576 Sweet Home Road), Contact mgt-cel@buffalo.edu to sign up for a time slot.
Nov. 15	Office Hours – Meet to discuss your idea and its potential. 9 a.m2 p.m., UB STOR (1576 Sweet Home Road); Contact mgt-cel@buffalo.edu to sign up for a time slot.
Nov. 18-24	Global Entrepreneurship Week: Contact CEL or visit our website for event listing.
Nov. 21	"In it to Win it" Training: Business Plan Writing, 5-6 p.m., 103 Alfiero
Dec. 5	Pitch Practice, 4-8 p.m., UB STOR (1576 Sweet Home Road), Contact mgt-cel@buffalo.edu to sign up for a time slot.

Winter 2014

Teams should begin to prepare for the First and Second Round Pitches and continue working on a draft written business plan. Feel free to utilize the 90-second <u>elevator pitch guidelines</u> and our 10-minute <u>pitch template</u>.

- Jan. 31 Application (and <u>TEC 20</u> Due) and Last Chance Office Hours Meet to discuss your idea and its potential. 9 a.m. 2 p.m., UB STOR (1576 Sweet Home Road). Contact mgt-cel@buffalo.edu to sign up for a time slot.
- Feb. 6/7

 Pitch: Submit a 1 page Executive Summary and make a 90-second pitch to a panel (per the elevator pitch guidelines). Held at UB STOR (1576 Sweet Home Road). Panel will select teams that move on to 2nd round. Teams will be notified February 7. Continue working on your business plan.

- Feb. 13/14 Pitch: Teams selected to continue must use feedback and give a more detailed, 10-minute pitch to a panel (using our <u>pitch template</u>); the panel will then select semifinalist teams. Held at UB STOR (1576 Sweet Home Road). Teams will be notified of semifinalist status on February 14. Continue working on your business plan.
- Feb. 14 Semifinalist teams notified via email and team coaches assigned. Contact your assigned coach by February 17 to set up a meeting schedule. Work with coaches to perfect your written business plan and live pitch.

Use free LivePlan business plan writing software provided by CEL. Teams **must** also schedule meeting with UB STOR to clear IP Contact **Kim Kohl, 716-645-8135**, to schedule and complete meeting prior to February 28.

Spring 2014

Mar. 6	Hard copy of written business plans and signed <u>Rules & Guidelines</u> due by noon to <u>CEL offices at 77 Goodell St.</u>
Mar. 20	Judges return rankings for written business plans by noon to CEL.
Mar. 21	Panasci TEC finalists announced via email.
Mar. 24	Finalist team PowerPoints to be submitted via email by noon to mgt-cel@buffalo.edu .
Mar. 26	Panasci PRACTICE Competition and Judging (Finalist teams), 3-6 p.m., UB CFA Screening Room.
Mar. 31	Revised and final PowerPoint to be submitted via email by midnight to mgt-cel@buffalo.edu .
Apr. 2	Panasci LIVE Competition and Judging (Finalist teams), 3-7 p.m., UB CFA Screening Room. Event is open to attend and watch; RSVP to mgt-cel@buffalo.edu .

SPONSORS













IN PARTICIPATION WITH









UB Office of Science, Technology Transfer and Economic Outreach