

# Boston Internship Guide

1. **American Tower** – <http://www.americantower.com/corporateus/index.htm>

“American Tower (NYSE: AMT) is a leading independent owner, operator and developer of wireless and broadcast communication real estate.”

2. **Au Bon Pain** – <http://aubonpain.com/>

“Headquartered in Boston’s scenic Seaport District, we continue to open new cafes every year in the U.S. and internationally. Au Bon Pain is proud to be an innovative growing brand!”

3. **Bain & Company** - <http://www.bain.com/>

“For 40 years, we’ve been passionate about achieving better results for our clients—results that go beyond financial and are uniquely tailored, pragmatic, holistic and enduring.”

4. **Bentley Motors** – <http://www.bentleymotors.com/en.html>

“Bentley represents an intensely personal journey. For the driver, it means entering a world of luxurious high-performance. For the brand, it represents the skills, passion and pride of our people.”

5. **Boston Bruins** - <http://bruins.nhl.com/>

“The Boston Bruins organization, one of the original six teams of the National Hockey League, is known equally well for an unrelenting style of play that has led it to six Stanley Cup® championships. Over the 30-plus years that Delaware North Chairman and Chief Executive Officer Jeremy Jacobs has owned the legendary team, it has showcased some of the best talent the sport of hockey has ever seen.”

6. **Boston Celtics (NBA)** - <http://www.nba.com/celtics/>

“The Boston Celtics has established a great reputation over the years, housing players from Larry Bird to Paul Pierce. They have shown the determination and work ethic it takes to earn 17 NBA Championships.”

7. **Boston Consulting Group** – <https://www.bcg.com/>

“BCG partners with our clients in solving the hardest problems challenging their businesses—and the world.”

8. **Boston Red Sox (MLB)** - [http://boston.redsox.mlb.com/index.jsp?c\\_id=bos](http://boston.redsox.mlb.com/index.jsp?c_id=bos)

“Deemed one of the top five baseball parks to visit before you die, Fenway Park provides a rejuvenating atmosphere with the help of some of the most supportive and loyal fan bases in Major League Baseball.”

9. **Boston Scientific** – <https://www.bostonscientific.com/en-US/home.html>

“Our innovative products and technologies are used to diagnose or treat a wide range of medical conditions, including heart, digestive, pulmonary, vascular, urological, women's health, and chronic pain conditions.”

# Boston Internship Guide

**10. Bradford Networks** – <http://www.bradfordnetworks.com/>

“The Company’s patented Network Sentry solution enables Cyber Security Teams to continuously assess the risk of every user and endpoint on the network, and automatically remove vulnerable and compromised devices that act as backdoors for cyber criminals.”

**11. Brightcove** – <https://www.brightcove.com/en/>

“Founded in 2004, Brightcove is a pioneering force in the world of online video. We created and defined the online video platform category and have spent more than a decade helping the largest media companies and brands in the world to tell their story.”

**12. Cabot Corporation** – <http://www.cabotcorp.com/company/about-cabot>

“Our businesses deliver a broad range of products and solutions to customers in every corner of the globe, serving key industries such as transportation, infrastructure, environment and consumer. We provide performance solutions that solve customers' challenges today while preparing them to meet tomorrow’s needs.”

**13. Cengage Learning** - <http://www.cengage.com/us/>

“We understand that an engaged learner is a successful one and we are leading the transition to digital with a unique faculty AND student perspective to transform learning through engagement.”

**14. Charles River Laboratories** – <http://www.criver.com/>

“In the last six decades, we have seen technologies advance and new diseases emerge. Our one-man laboratory has evolved into a worldwide support network, allowing us to act as a steadfast partner to our sponsors, from discovery to lot release testing.”

**15. Cohealo** – <http://cohealo.com/>

“Our solution combines a technology platform, analytics, and supporting logistics to make medical equipment available – anywhere and anytime – on-demand.”

**16. Converse** – <http://www.converse.com/>

“Converse began in 1908 as a rubber shoe company specializing in galoshes. Soon after, we started using our rubber to make sneakers. In 1920, we renamed our canvas basketball sneaker the “All Star.”

**17. Dana Farber Cancer Institute** – <http://www.dana-farber.org/>

“Since its founding in 1947, Dana-Farber Cancer Institute in Boston, Massachusetts has been committed to providing adults and children with cancer with the best treatment available today while developing tomorrow's cures through cutting-edge research.”

# Boston Internship Guide

**18. Enernoc** – <http://www.enernoc.com/>

“EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy.”

**19. Fidelity Investments** - <https://www.fidelity.com/>

“Headquartered in Boston, Fidelity serves its customers through 10 regional offices and more than 180 Investor Centers in the United States. With 40,000-plus associates, our global presence spans eight other countries across North America, Europe, Asia, and Australia who are also working tirelessly to meet the needs of our customers.”

**20. Fitbit** - <http://www.fitbit.com/about>

“In 2007, our founders, Eric and James, realized that sensors and wireless technology had advanced to a point where they could bring amazing experiences to fitness and health. They embarked on a journey to create a wearable product that would change the way we move.”

**21. Gillette Shaving Products**– <http://gillette.com/en-us>

“With cutting edge technology, *Gillette's* men's razors are engineered for a precision shaving experience to get you comfortably smooth every time.”

**22. Grand Stream** – <http://www.grandstream.com/>

“Grandstream Networks, Inc. is an award-winning designer and ISO 9001-certified manufacturer of IP voice, video, data and mobility solutions for broadband networks. Founded in 2002, Grandstream is consistently recognized within the IP industry for outstanding quality, innovation and product value.”

**23. Houghton Mifflin** – <http://www.hmhco.com/>

“HMH creates engaging, dynamic and effective educational content and experiences from early childhood to K-12 and beyond the classroom, serving more than 50 million students in more than 150 countries.”

**24. International Data Group** – <http://www.idg.com/www/home.nsf/home?readform>

“International Data Group (IDG) is the world's leading technology media, events and research company. Since its founding, IDG's mission has been to provide information on information technology to a global audience. Today, IDG products and services reach 280 million technology buyers in 97 countries.”

**25. Iron Mountain** – <http://www.ironmountain.com/>

“Iron Mountain is a storage and information management company, assisting more than 156,000 organizations in 36 countries on five continents with storing, protecting and managing their information.”

**26. John Hancock Financial** – <http://www.johnhancock.com/>

“Today, we continue our tradition as a well-established financial services leader by operating as the U.S. unit of Manulife Financial, a leading Canadian-based financial services group serving the financial needs of millions of customers in 22 countries and territories worldwide.”

# Boston Internship Guide

**27. Liberty Mutual** – <https://www.libertymutual.com/>

“Throughout our operations around the world, we are committed to providing insurance products and services to meet the needs of individuals, families, and businesses; offering a diverse and dynamic work environment for our employees; and supporting our communities.”

**28. LogMeIn** – <https://secure.logmein.com/>

“Simplifying how people connect to their colleagues, employees, devices and the world around them to solve some of the world’s most complex problems, LogMeIn has grown to become one of the world’s leading SaaS companies with over 800 employees in 8 offices around the world.”

**29. LPL Financial** – <https://lplfinancial.lpl.com/>

“Today we provide an integrated platform of proprietary technology, brokerage, and investment advisory services to over 14,000 financial advisors as the nation’s largest independent broker/dealer,\* making us a leading distributor of financial products in the United States.”

**30. New Balance** - <http://www.newbalance.com/>

“Our products are the perfect blend of function and fashion, providing performance technology and style. Our associates around the world bring these goals to life with their high-level skills and creativity.”

**31. Next Step Living** – <http://www.nextstepliving.com/>

“Founded in Boston in 2008, the company is unique in offering a whole-home approach that helps homeowners save energy and money, reduce their carbon footprint, and live more comfortably.”

**32. Novomer** - <http://www.novomer.com/>

“We’re commercializing a family of high performance, cost effective, environmentally responsible polymers and chemicals based on proprietary catalyst technology.”

**33. One Beacon Insurance Group** – <http://www.onebeacon.com/OneBeacon/index.page>

“OneBeacon Insurance Group (OneBeacon) provides specialty insurance solutions backed by financial strength, expertise and a commitment to excellence in everything we do.”

**34. Poseidon Water** – <http://poseidonwater.com/>

“Poseidon Water is a first mover and leading developer of seawater desalination in the United States. Our Public-Private Partnership (PPP) approach provides sustainable and long-term solutions for each project.”

**35. PUMA:** [http://us.puma.com/en\\_US/home](http://us.puma.com/en_US/home)

“PUMA is one of the world’s leading Sports Brands, designing, developing, selling and marketing footwear, apparel and accessories. For over 65 years, PUMA has established a history of making fast product designs for the fastest athletes on the planet.”

# Boston Internship Guide

## **36. Putnam Investments** – <https://www.putnam.com/>

“Driven by innovative thinking, Putnam has practiced an active, risk-conscious approach to investing since the launch of our first fund in 1937, now called George Putnam Balanced Fund. Today, Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies.”

## **37. Sapiient Corporation** – <http://www.sapiient.com/>

“For two decades Sapiient has helped its clients anticipate, navigate and leverage change. Our deeply engrained technology heritage, running through all of our businesses like a foundational thread, has allowed us to utilize technology to its fullest business application and creative expression.”

## **38. Sophos** - <https://www.sophos.com/en-us.aspx>

“At Sophos we know that the solution to complexity is not more complexity. We tackle security challenges with clarity and confidence, knowing that simple security is better security.”

## **39. State Street Corporation** – <http://www.statestreet.com/home.html>

“We’re at the heart of financial services. And our clients are at the heart of everything we do. We develop solutions to meet their challenges. We recruit the best. We build partnerships and invest in innovation to help them seize new opportunities.”

## **40. Stax** – <http://www.stax.com/>

“Stax is a nimble mid-sized firm with big-firm credentials, including a deep experience in corporate strategy, including an array of services to help management grow organically and make better M&A decisions.”

## **41. Steward Health Care System** – <http://www.steward.org/>

“Steward Health Care System LLC is a community-based accountable care organization that offers a full range of health care services to patients in Massachusetts. The system earns nearly \$2.4 billion in net patient service revenues and serves more than one million patients annually in more than 150 communities.”

## **42. Teradyne** – <http://www.teradyne.com/>

“Teradyne (NYSE:TER) is a leading supplier of automation solutions for test and industrial applications. Our industrial automation solutions include collaborative robots used by global manufacturing and light industrial customers to improve quality and increase manufacturing efficiency.”

## **43. The Boston Beer Company** – <http://www.bostonbeer.com/phoenix.zhtml?c=69432&p=irol-overview>

“Looking to follow his family’s passion for brewing, Jim brewed the recipe in his kitchen with the hopes of challenging the status quo in the American beer industry. Pleased with his brew, Jim started The Boston Beer Company with his co-founder and first employee, Rhonda Kallman.”

## **44. Trader Joe’s** - <http://www.traderjoes.com/>

“It all started in the 50s... Would you believe we started out as a small chain of convenience stores? It’s true. Way back in 1958. We were called Pronto Markets. In ‘67, our founder, the original Trader Joe, changed our name (yes, to Trader Joe’s) and the way we do business.”

# Boston Internship Guide

## **45. Vertex Pharmaceuticals** – <http://www.vrtx.com/>

“Vertex is a global biotechnology company that aims to discover, develop and commercialize innovative new medicines so people with serious diseases can lead better lives. Founded in 1989 in Cambridge, MA, Vertex today has research and development sites and commercial offices around the world in the United States, Canada, Europe and Australia.”

## **46. Vistaprint** – [http://www.vistaprint.com/?no\\_redirect=1&xnav=logo](http://www.vistaprint.com/?no_redirect=1&xnav=logo)

“Vistaprint, a Cimpress company, empowers millions of business owners worldwide to market themselves professionally. Our wide range of quality products and affordable prices, along with design tools suited to every skill level and need, mean everyone can create the customized materials they need to get their message across.”

## **47. Wayfair** – <http://www.wayfair.com/>

“Wayfair offers a zillion things home. With one of the world's largest online selections of furniture, home furnishings, décor and goods, including more than seven million products from over 7,000 suppliers, Wayfair helps people find the perfect product at the right price.”

## **48. Wellington Management Company** – <https://www.wellington.com/en>

“Our investment solutions, tailored to the unique return and risk objectives of institutional clients in more than 50 countries, draw on a robust body of proprietary research and a collaborative culture that encourages independent thought and healthy debate.”

## **49. Wells Fargo** – <https://www.wellsfargo.com/>

“Wells Fargo is a growth company that believes the key to the bottom line is the top line. The ability to grow profits consistently is based on sustainable revenue growth—growth driven by our ability to satisfy all of our customers’ fundamental financial needs year after year.”

## **50. Winn Companies** – <http://www.winncompanies.com/>

“We are the 5th largest multifamily management company in the nation, with 121 Million square feet under management, including housing, commercial, retail, parking facilities. (NMHC)”

### **Internships and Experiential Learning (IEL)**

UB School of Management  
Career Resource Center  
308 Alfiero Center, Buffalo, NY 14260  
(716) 645-3232  
mgt.buffalo.edu/internships

### **Quick Questions**

*...in the Career Resource Center*

Mondays & Wednesdays 1:00–3:00 p.m.  
Tuesdays & Thursdays 10:00 a.m.—Noon

mgt-internships@buffalo.edu