Nov. 7
How Venture Capital Works
6 p.m., 220 Student Union, UB North Campus
How do business ideas get VC funding and what other types of funding are available? This workshop will cover the basics of seed funding.

Nov. 10
The Perfect Pitch
3:30 p.m., 220 Student Union, UB North Campus
Learn best practices for pitching your business idea and watch a past Panasci Competition finalist present his/her winning pitch deck.

Nov. 14
3 MT Pitch
4 p.m., 330 Student Union, UB North Campus
Attend this panel presentation to learn how to convey your thesis or dissertation research to a non-specialist audience in just three minutes. Founded by the University of Queensland.

Nov. 15
Shark Tank Tuesday
Noon, 220 Student Union, UB North Campus
Watch an episode of Shark Tank and discuss. You bring your lunch, we'll bring the goldfish.

Nov. 16
Revenue Models
3:30 p.m., 220 Student Union, UB North Campus
How will your business or business idea make money and become sustainable? Learn about and analyze different revenue models.

Nov. 16
Build Your Own Bagel Breakfast, Pitch Contest and Dig Open House
8 a.m., 640 Ellicott St., Buffalo, NY 14203
Join the Innovation Center, Dig, 43North, The Martin Group, SelectOne, BAK USA and Buffalo Spree for a breakfast, networking and idea pitch event. Stick around for the Dig open house and a tour of the medical campus at 1 p.m.

Nov. 17
Crowdfunding a Startup
5 p.m., 220 Student Union, UB North Campus
Join us for an informational session on the benefits of crowdfunding your startup. Oscar Pedroso, founder of Thimble, raised over $250,000 and will share his experience, tips and be available for Q&A.

Nov. 12
Creative Innovation: Social Innovation from the Outside In
9 a.m. - 1 p.m., 210 Student Union, UB North Campus
Seeking socially conscious, action-oriented students to participate in a unique workshop where you’ll partner with startup and nonprofit executives to develop innovative solutions to social challenges. Breakfast provided.

Nov. 18
Sell Me This Finals - Pitching a Secret Product
4:30 p.m., 220 Student Union, UB North Campus
Watch as 6 finalists from the September and October sessions compete for the Sell Me This championship title! The winning pitch wins a $50 prize.