## MBA CORE REQUIREMENTS

### FIRST YEAR - FALL
- MGA 603 Financial Accounting for Managers (2 credits - first 7 weeks)
- MGB 610 Organizational Behavior (2 credits - 14 weeks)
- MGB 611 Team Skills (1 credit - 14 weeks)
- MGF 611 Financial Analysis for Managers (2 credits - second 7 weeks)
- MGG 601 Corporate Social Responsibility & Sustainability (1.5 credits - second 7 weeks)
- MGG 635 Management Communication (1.5 credits - first 7 weeks)
- MGM 615 Marketing for Managers (2 credits - second 7 weeks)
- MGQ 608 Statistical Analysis for Managers (2 credits - 14 weeks)
- MGQ 609 Analytics for Managers (1 credit - 14 weeks)

### FIRST YEAR - SPRING
- MGA 605 Accounting for Management Decision Making (2 credits - second 7 weeks)
- MGE 604 Business Economics (2 credits - first 7 weeks)
- MGO 620 Operations Management (2 credits - first 7 weeks)
- MGO 640 Business Strategy (2 credits - 14 weeks)
- MGS 605 IT Management (2 credits - second 7 weeks)
- Electives - 6 credits recommended - LeaderCORE students take Leadership PACE

### FIRST YEAR - SUMMER
**Internship** - Students without one year of relevant work experience must take a three-credit internship. Students who are waived from the internship requirement can still opt to do an internship for credit. Only one three-credit internship may be counted toward the MBA degree. You can participate in an internship over the summer or during your second year. (3.0)

### SECOND YEAR - FALL
- Elective (or Internship) -
- Elective -
- Elective -
- Elective -
- Elective -

### SECOND YEAR - SPRING
- Elective -
- Elective -
- Elective -
- Elective -
- Elective -
- Elective -
- MGO 642 Integration of Business Functions (1 credit - 14 weeks)
- MGO 644 Business Practice (1 credit - 14 weeks)

**Total Credits: _____/_____**

## MBA OPTIONAL CONCENTRATION REQUIREMENTS

Determining whether or not you need a concentration is a career decision. The first year is designed for you to develop strong knowledge base on which you can build your professional career; the second year is your chance to channel that knowledge into a targeted career direction. Your own interests and professional objectives come into play when you customize your program by choosing elective courses from our comprehensive offerings. The second year allows you to broaden your perspective on management or deepen it in specific areas. While some students choose not to specialize, you may select one or two of the concentrations below.

### FINANCE (5 courses)
- MGF 633 Investment Mgt. (spring of first year or fall of second yr)
- Four electives from
  - LAW 688, MGA 632, MGA 635, MGE 602, MGF 636, MGF 637, MGF 638, MGF 641, MGF 643, MGF 644, MGF 645, MGF 647, MGF 656, MGF 657, MGF 658, MGF 661, MGF 685, MGF 696

### MANAGEMENT CONSULTING (4 courses)
- MGI 601 - Principles of Workforce Engagement (fall)
- MGG 650 - Consulting Practices (spring)
- Two electives from
  - MGB 607, MGB 620, MGB 666, MGG 622, MGG 633, MGG 636, MGG 640, MGG 643, MGO 634, MGG 660

### MARKETING MANAGEMENT (4 courses)
- MGM 667 Marketing Research (spring of first year)
- MGG 651 Consumer Behavior (fall)
- Two electives from
  - MGG 656, MGG 659, MGG 664, MGG 670, MGG 671, MGG 683

### INTERNATIONAL MANAGEMENT (4 courses)
- MGF 685 International Financial Management (fall)
- MGO 680 International Business Environment (fall)
- MGF 683 International Marketing (spring)
- MGG 633 Supply Chains and Global Operations (spring)

### HUMAN RESOURCES MANAGEMENT (4 courses)
- MGI 601 Principles of Workforce Engagement (fall)
- MGI 602 Advanced Topics in Workforce Management (spring)
- Two electives from
  - MGB 607, MGB 620, MGB 666, MGG 685, MGG 622, MGG 633, MGG 640, MGG 643, MGG 650
### INFORMATION SYSTEMS AND E-BUSINESS (7 courses)***

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>MGS 602</td>
<td>Information Technology OR MGS 650 Information Assurance</td>
</tr>
<tr>
<td></td>
<td>(both fall of first yr) - student are encouraged to take</td>
</tr>
<tr>
<td>MGS 650</td>
<td>if they have background equivalent to MGS 602, check</td>
</tr>
<tr>
<td></td>
<td>with instructor</td>
</tr>
<tr>
<td>MGS 607</td>
<td>Technology Mgt. and E-Business (spring of first yr)</td>
</tr>
<tr>
<td>MGS 613</td>
<td>Database Management Systems (fall)</td>
</tr>
<tr>
<td>MGS 655</td>
<td>Distributed Computing (fall)</td>
</tr>
<tr>
<td>MGS 614</td>
<td>Systems Analysis and Design (spring)</td>
</tr>
<tr>
<td>MGS 616</td>
<td>Decision Support Systems (spring)</td>
</tr>
</tbody>
</table>

One of two

MGS 651 Management of Computer Networks (spring) OR MGS 659 Seminar in Electronic Commerce (spring)

***Students interested in completing IS and E-Business as a second concentration may earn the concentration certificate by completing the following 5 courses: MGS 607, MGS 613, MGS 614, MGS 602 or MGS 650, and one of the following MGS 616, MGS 651, MGS 655 or MGS 659.

### GLOBAL SERVICES AND SUPPLY MANAGEMENT (6 courses)

<table>
<thead>
<tr>
<th>Course Code</th>
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<tbody>
<tr>
<td>MGS 602</td>
<td>Global Information Technology Infrastructure Mgt (fall)</td>
</tr>
<tr>
<td>MGS 611</td>
<td>Management of Globally Distributed Services (fall)</td>
</tr>
<tr>
<td>MGO 633</td>
<td>Supply Chains and Global Operations (spring)</td>
</tr>
</tbody>
</table>

One elective from

MGS 607, MGS 613, MGS 614, MGS 616, MGS 625, MGS 647, MGS 650, MGS 651, MGS 655, MGS 659

Two electives from

MGO 636, MGO 637, MGO 638, MGO 631

### INFORMATION ASSURANCE (5 courses)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>MGS 650</td>
<td>Information Assurance - (fall of first yr)</td>
</tr>
<tr>
<td>MGS 651</td>
<td>Management of Computer Networks (spring)</td>
</tr>
<tr>
<td>MGS 659</td>
<td>Seminar in Electronic Commerce (spring)</td>
</tr>
</tbody>
</table>

Two electives from

CSE 510, CSE 512, CSE 516, CSE 527, CSE 530, CSE 605, CSE 616, LAW 696, LAW 795, MGA 643, MGS 610, MGS 613, MGS 614, MTH 529/530, MTH567

**For the UB Advanced Graduate Certificate Program in Information Assurance please refer to link below. http://www.cse.buffalo.edu/caeiae/advanced_certificate_program.htm

### SUPPLY CHAINS & OPERATIONS MANAGEMENT (5 courses)****

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>MGO 631</td>
<td>Production and Inventory Planning (fall)</td>
</tr>
<tr>
<td>MGO 633</td>
<td>Supply Chains and Global Operations (spring)</td>
</tr>
</tbody>
</table>

One of two

MGO 632 Strategic Quality Management (spring) OR MGO 634 Project Management (fall)

Two electives from

IE 504, IE 506, MGO 617, MGO 636, MGO 637, MGO 638

****If a student does not have at least one year of qualifying work experience, an internship must be completed in a manufacturing organization or in an operations mgmt. function in a service firm.